ITEM 1. Welcome

Discussion: Chair, Robert Norberg opened the meeting and welcomed members and guests at 2:10pm.

Data Source: None

Action: No action taken.

ITEM 2. Minutes - Approval

Discussion: Minutes were not approved from September 28, 2018 meeting due to lack of quorum.

Data Source: None

Action: Jenny will send minutes via email to attain electronically votes (e-vote) from members.

ITEM 3. Old Business - Updates

Discussion: Panel Discussion

- Mr. Robert gave an update on the outcome of the Panel Discussion. He mentioned that the event was a success.
- Mr. Robert suggested to set up another panel discussion sometime next year.
- Jenny said that about 50 students attended from different classes.
- Jenny and Karen received a few follow-up inquiries about the program.
- Panelists did a great job of encouraging the students to get involved in the Insurance field.

Data Source: None

Action: Upcoming meeting, members will discuss possible dates for the next Panel Discussion.

Discussion: Curriculum Status

- Associate Dean (AD) Allen shared the following update:
  - After meeting with Dean, VPs and Dr. Yohe, she was able to present the justification for the new RMI College Credit Certificate (CCC) program.
  - Jenny mentioned that AD Allen worked diligently, directly and collaboratively with different academic departments to implement the new RMI college credit certificate.

Data Source: None

Action: Jenny will present the new RMI CCC to the Curriculum Committee on Thursday, November 29, 2018.
Discussion: **New Members**
- Mr. Robert welcomed new member Director Talent Acquisition, Human Resources, Marie Granning from National Council on Compensation Insurance (NCCI). Mrs. Granning provided a brief background of herself.
- Mr. Robert welcomed Senior Account Executive, Jessica Baxter from Joe Taylor Restoration.

Data Source: None
Action: No action taken.

Discussion: **Outreach Efforts**
- Jenny provided a list of classroom and other venues visits with dates and time.
- Suzanne shared the opportunity for employers to become Career Mentors. It enriches the career planning and job-hunting efforts of our students and alumni by providing students with “real life” career information about your job and field.
- Mr. Robert suggested to send the classroom invites to Nirio and Lina. Also, he requested information on the Lake Worth High School event. He mentioned that he is interested in attending this event because he is alumni and his parents are part of the Foundation.

Data Source: None
Action:
- Jenny will contact members to join her visiting the classroom and other venues.
- Suzanne will send information to Mr. Robert regarding mentorship.
- Mr. Robert will share the information with Independent Insurance Agents of Palm Beach County (IIAPBC) Organization.

Discussion: **Current Courses**
- Jenny mentioned that due to the changes of the RMI program, the course RMI2001 Fundaments Risk Management and Insurance would not be offered any longer. This course will be deleted and replaced with RMI2662 Introduction to Risk Management and Insurance and RMI2110 Personal Insurance Planning.
- It was decided to continue to offer an RMI class; therefore, the RMI2701 Agency Management and Selling Techniques course will be offered in the Spring Term.

Data Source: None
Action: Jenny will coordinate with the instructor to schedule the class RMI2701 Agency Management and Selling Techniques and offer it in the Spring Term.

ITEM 4. Open Topics

Discussion: **Current Courses**
- Marie suggested an event to coordinate with “February Insurance Careers Month”. It is an opportunity to help inspire young professionals to choose insurance as a career. AD Allen suggested an event in the Martin Luther King Plaza or at the Student Common Area. Suzanne suggested to invite clubs to this event. Mr. Robert suggested to provide food and music.
• Jose Ortiz shared with the Council that he was able to place seven Computer Science students into a paid internship position at Dycom. This is a huge success for the Internship Program.
• Associate Dean Kim Allen invited the Council to attend the ribbon-cutting of the Computer Science/IT Innovation Lab on February 14th.

Data Source: None

Action:
  o Jenny will search activities that are happening during the month of February and try to partner with them.
  o Council will be invited to attend the ribbon-cutting of the Computer Science/IT Innovation Lab on February 14th.

ITEM 5. Meeting Evaluation
Discussion: Jenny forgot to provide the evaluation forms.
Data Source: None
Action: Jenny will provide the forms on the next meeting.

ITEM 6. Next Meeting Date
Discussion: It was decided the next BPC meeting will be held on Tuesday, January 8th, 2019 at the Library (LL) room 205 in the Lake Worth Campus.
Data Source: None
Action: Jenny will send a calendar invite.

ITEM 7. Adjourn
Discussion: Meeting adjourned at 3:05 pm.
Data Source: None
Action: No action take.

ATTENDEES:
VOTING MEMBERS
Robert Norberg – President of Independent Insurance Association of Palm Beach County (IIAPBC)
Brett Friedenburg – LUTCF Financial Services/Agent, Farm Bureau Insurance
Marie Granning – Director Talent Acquisition, Human Resources, National Council on Compensation Insurance
Jessica Baxter – Senior Account Executive, Jacobs Construction.

BUSINESS AND COMPUTER SCIENCE TEAM:
Kimberly Allen – Associate Dean
Jenny L. Posadas – Program Director
Jose Ortiz – Program Director/Internship Coordinator

GUESTS:
Karen Handy, Student Development Advisor II – Palm Beach State College
Suzanne Prior, Career Development Advisor II – Palm Beach State College

Submitted by: Jenny L. Posadas
Scribe