To: All Submitters
From: Purchasing Manager

You are invited to submit sealed quotes subject to the terms, conditions, and specifications contained herein and are hereby made part of this request.

- All quotes must be executed and submitted in a sealed envelope.
- Faxed quotes will not be accepted.
- The face of the envelope shall state “Request for Quote #11/12-08”
  - the quote name
  - the company name
  - delivered to:

  **Purchasing**
  Palm Beach State College
  4200 Congress Avenue, MS #27
  Lake Worth, FL 33461

- All quotes must be received at the address above no later than 3:00 PM.
- Quotes will be opened publicly at that time.
- Quotes received after this date and time will be rejected.
- Quotes will not be evaluated at this time.
- The evaluation date and time is noted in the RFQ document.

With the consent and agreement of the successful quoter, purchases may be made under this RFQ by other community colleges, state universities, district school boards, and by other Florida public entities. Such purchases shall be governed by the same terms and conditions stated in the proposal solicitation as provided in State Board of Education Rule 6A-14.0734 (2) (d).

Quoters shall note exceptions to the above paragraph, if any.

In order to insure uniformity, all quotes must be submitted on the enclosed forms or exact photo copies and signed by an authorized representative of the company submitting the proposal. Quotes not submitted in accordance with the terms, conditions, specifications, and other instructions contained herein may be subject to rejection.

Direct all inquiries regarding this Request for Quotes (RFQ) to the Purchasing department, in writing, by e-mail: purchasing@palmbeachstate.edu

All inquiries, with responses, will be made available to all vendors on an equal basis without prejudice.
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Section A

GENERAL CONDITIONS
To insure acceptance of the bid, follow these instructions:

**SEALED QUOTES:** All quote sheets and forms must be executed and submitted in a sealed envelope. Do not include more than one quote per envelope. Quotes not submitted on the attached form shall be rejected. All quotes are subject to the conditions specified herein. Those which do not comply with these conditions are subject to rejection. It is the sole responsibility of the quoter to deliver the quote to the address contained herein on, or before, the closing hour and date indicated. The College is not responsible for delays with postal delivery nor the normal delay in delivery for internal mail procedures. Palm Beach State College will not be responsible for the inadvertent opening of a quote not properly sealed, addressed or identified.

**DEFINITIONS:** [College] refers to Palm Beach State College. [Quoter] refers to the dealer, manufacturer, contractor, or business organization submitting a quote to the College in response to this request for quote. [Vendor] refers to the dealer, manufacturer, contractor, or business organization that will be awarded a contract pursuant to the terms, conditions and quotations of the quote. [Quoter] and [Vendor] will be used interchangeably. [Quoter] and [Bidder] may be used interchangeably throughout this document. [Quote] and [Bid] may be used interchangeably throughout this document.

**EXECUTION OF QUOTE:** Quotes must contain a manual signature of an authorized representative in the space provided on the quote submittal form. Quote must be typed or printed in ink. No erasures are permitted. If a correction is necessary, draw a single line through the entered figure and enter the correct figure above it. Corrections must be initialed by the person signing the quote. Any illegible entries, pencil quotes or corrections not initialed will not be tabulated.

**QUOTE OPENING:** Shall be public, at the address indicated on the RFQ document, on the date and at the time specified on the quote form. Quotes will not be evaluated nor will questions be fielded at the time of opening. The quote opening is to determine the vendor pool only. It is the quoter’s responsibility to assure that the quote is delivered at the proper time and place of the opening. Quotes received after the date and time will be retained, unopened, for the record. Quotes by fax, email or telephone will not be accepted.

**PRICES, TERMS and PAYMENT:** Firm prices shall be quoted, typed or printed in ink, and includes all packaging, handling, shipping charges and delivery to the destination shown herein.

**NO BID:** If not submitting a quote, respond by returning the quote submission form, marking it “NO BID”, and explain the reason.

**EVALUATION OF QUOTES:** The evaluation committee intends to recommend to Palm Beach State College Board of Trustees to authorize College administration to award a contract with the quoter, or quoters, scoring the overall highest evaluation points.

**CONDITION AND PACKAGING:** It is understood and agreed that any item offered or shipped as a result of this quote shall be the new, current model in production available at the time of this quote. All containers shall be suitable for storage or shipment, and all prices shall include standard commercial packaging.

**AWARDS:** In the best interest of the College, the College reserves the right to make award(s) by individual item, group of items, all or none or a combination thereof; to reject any and all quotes or waive any minor irregularity or technicality in quotes received. The College also reserves the right to make awards to one, or more, vendors based upon the recommendations of the evaluation committee.

**TAXES:** The College does not pay sales taxes on direct purchases of tangible personal property. Do not include these items on invoices. See exemption number on face of purchase order. Exemption does not apply to purchases of tangible personal property made by contractors who use the tangible personal property in the performance of contracts for the improvement of state owned real property as defined in Chapter 192 F.S.

**DISCOUNTS:** Quoters are encouraged to reflect cash discounts in unit prices quoted. Quoters may offer a cash discount for prompt payment; however, discounts for less than 30 days will not be considered in determining the lowest net cost for quote evaluation purposes. Discount time will be computed from the date of satisfactory delivery at place of acceptance or from receipt of correct invoice at the office specified, whichever is later.

**MISTAKES:** Quoters are expected to examine the specifications, delivery schedule, quote prices, extensions, and all instructions pertaining to supplies and services. Failure to do so will be at the quoter’s risk. In case of mistake in extension, the unit price will govern.

**CLAIRIFICATION/CORRECTION OF BID ENTRY:** The College reserves the right to allow for the clarification of questionable entries and for the correction of obvious mistakes.

**MISTAKES:** Quoters are expected to examine the specifications, delivery schedule, quote prices, extensions, and all instructions pertaining to supplies and services. Failure to do so will be at the quoter’s risk. In case of mistake in extension, the unit price will govern.

**SAFETY STANDARDS:** Unless otherwise stipulated in the quote, all manufactured items and fabricated assemblies shall comply with applicable requirements of Occupational Safety and Health Act and any standards there under. Failure to comply with the condition will be considered a breach of contract.

**COSTS:** The College is not liable for any costs incurred by a quoter in responding to this RFQ, including those for presentations, when applicable.

**UNDERWRITERS’ LABORATORIES:** Unless otherwise stipulated in the quote, all manufactured items and fabricated assemblies shall carry U.L. approval and reexamination listing where such has been established.
<table>
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<tr>
<th><strong>PAYMENT</strong>: Payment will be made by the College after the items awarded to a vendor have been received, inspected, and found to comply with award specifications, be free of damage/defect and properly invoiced. All invoices shall bear the purchase order number. Payment for partial shipments shall not be made unless specified in the quote. An original invoice should be submitted. Failure to follow these instructions may result in a delay in processing invoices for payment. In addition, the purchase order number should appear on bills of lading, packages, cases, delivery lists and correspondence.</th>
<th><strong>FREIGHT TERMS</strong>: All goods will be delivered F.O.B. Palm Beach State College Central Receiving 4200 Congress Avenue Lake Worth, FL 33461 Unless otherwise specified</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>DELIVERY</strong>: Unless actual date of delivery is specified (or if specified delivery cannot be met), show number of days required to make delivery after receipt of purchase order. Delivery time may become a basis for making an award. Delivery shall be within the normal working hours of the user, Monday through Friday, unless otherwise specified.</td>
<td><strong>INTERPRETATIONS</strong>: Any questions concerning conditions and specifications shall be directed in writing to Palm Beach State College Purchasing office for receipt no later than seven(7) business days prior to the RFQ opening. Inquiries must reference the date of RFQ opening and RFQ number.</td>
</tr>
<tr>
<td><strong>ADDITIONAL QUANTITIES</strong>: The College reserves the right to acquire additional quantities at the prices quoted in this invitation. If additional quantities are not acceptable, the quote sheets must note: <em>For Specified Quantity Only.</em></td>
<td><strong>CONFLICT OF INTEREST</strong>: The award hereunder is subject to the provisions of Chapter 112, Florida Statutes. All quoters must disclose with their quote the name of any officer, director, or agent who is also an employee or relative of the Palm Beach State College. Further, all quoters must disclose the name of any employee or family member thereof, who owns, directly or indirectly, an interest in the quoters’ firm or any of its branches. The quoters shall not cause, in any manner, directly or indirectly, any officer, agent, or employee of the College for any act or service that he/she may do, or perform for, or on behalf of any officer, agent or employee of the quoters. No officer, agent, or employee of the College shall have any interest, directly or indirectly, in any contract or purchase made, or authorized to be made by anyone for, or on behalf of the College. The quoters shall have no interest and shall not acquire any interest that shall conflict in any manner or degree with the performance of the services required under this RFQ.</td>
</tr>
<tr>
<td><strong>NONCONFORMANCE TO CONTRACT CONDITIONS</strong>: Items may be tested for compliance with specifications by appropriate testing laboratories. The data derived from any tests for compliance with specifications are public records and open to examination thereto in accordance with Chapter 119, Florida Statutes. Items delivered not conforming to specifications may be rejected and returned at vendor’s expense. These items and items not delivered as per delivery date in RFQ and/or purchase order may result in quoter being found in default in which event any and all procurement costs may be charged against the defaulting contractor. Any violation of these stipulations may also result in the supplier’s name being removed from the vendor pool.</td>
<td><strong>SERVICE AND WARRANTY</strong>: Unless otherwise specified, the quoters shall define any warranty service and replacements that will be provided during and subsequent to performance of this contract. Quoters must explain on an attached sheet to what extent warranty and service facilities are provided.</td>
</tr>
<tr>
<td><strong>PURCHASES BY OTHER ENTITIES</strong>: With the consent and agreement of the successful bidder(s), purchases may be made under this bid by other colleges, universities, school boards, political subdivisions, or state agencies. Such purchases shall be governed by the same terms and conditions stated in the bid/quote solicitation as provided in State Board of Education Rule 6A-14.0734(2)(d).</td>
<td><strong>SAMPLES</strong>: Samples of items, when required, must be furnished free of expense, on or before RFQ opening time and date, and if not destroyed by testing may, upon request, be returned at the quoter’s expense. Each individual sample must be labeled with the quoter’s name, manufacturer’s brand name and number, RFQ number and item reference. Request for return of samples shall be accompanied by instructions which include shipping authorization and name of carrier and must be received with your quote. If return instructions are not received with the quote, the commodities shall be disposed of by the College.</td>
</tr>
<tr>
<td><strong>GOVERNMENTAL RESTRICTIONS</strong>: In the event any governmental restrictions may be imposed that necessitate alteration of material, quality, workmanship or performance of the items offered on this quote prior to their delivery, it shall be the responsibility of the successful quoter to notify the College at once, indicating in their letter the specific regulation which required an alteration. The College reserves the right to accept or reject any such alteration, including any price adjustments occasioned thereby, or to cancel the contract at no expense to the College.</td>
<td><strong>PUBLIC RECORD LAW</strong>: Any material submitted in response to this RFQ will become a public document pursuant to Section 119.07, F.S. This includes material which the responding quoter might consider to be confidential or a trade secret. Any claim of confidentiality is waived upon submission, effective after opening pursuant to Section 119.07. Contractor’s refusal to comply with this provision shall constitute sufficient cause for termination of the contract resulting from this RFQ.</td>
</tr>
<tr>
<td><strong>LIABILITY</strong>: The supplier shall hold harmless the College, its officers, agents and employees from liability of any kind in the performance of this contract.</td>
<td><strong>LEGAL REQUIREMENTS</strong>: Applicable provision of all Federal, State, county and local laws, and of all ordinances, rules, and regulations shall govern development submittal and evaluation of all quotes received in response hereto and shall govern any and all claims and disputes which may arise between person(s) submitting a RFQ response hereto and the College by and through its officers, employees and authorized representatives, or any other person, natural or otherwise; and lack of knowledge by any bidder shall not constitute a cognizable defense against the legal effect thereof.</td>
</tr>
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</table>
**EMPLOYMENT OF ALIEN WORKERS:** The College will comply with all aspects of Section 274A of the Immigration and Nationality Act. We will not knowingly engage with a company that does not adhere to these regulations and it is the obligation of the quoter to disclose any violation of such law to the College.

**CONTRACT:** The College will provide a contract subject to the terms and conditions of this RFQ. By bidding, the quoter agrees to these terms unless otherwise stipulated in writing and agreed upon by both parties. Any discussion by the quoter with any employee or authorized representative of the College involving compliance with the non-discrimination clauses contained in RFQ, subject to rejection. Proposals that do not comply with these requirements are not considered complete with the specifications as listed on the proposal form.

**MANUFACTURERS’ NAMES AND APPROVED EQUIVALENTS:** Any manufacturers’ names, information and/or catalog numbers listed in a specification are for information and not intended to limit competition. The proposer may offer any brand for which he is an authorized representative, which meets or exceeds the specification for any item(s). If proposals are based on equivalent products, indicate on the proposal form the manufacturer’s name and number. The proposer shall submit with his proposal, cuts, sketches, descriptive literature, and complete specifications. The bidder shall also explain in detail the reason(s) why the proposed equivalent will meet the specifications and not be considered an exception thereto. Reference to literature submitted with a previous bid will not satisfy this provision. Proposals that do not comply with these requirements are subject to rejection. Proposals lacking any written indication of intent to quote an alternate brand will be considered incomplete with the specifications as listed on the proposal form.

**INSTRUCTION, ACCEPTANCE AND TITLE:** Inspection and acceptance will be at destination unless otherwise provided. Title and risk of loss or damage to all items shall be the responsibility of the contract supplier until accepted by the College.

**ADDENDA:** All addenda to this RFQ will be posted to the Palm Beach State College Purchasing web page containing the original solicitation.

**PRE-DECISION DISCUSSIONS:** Any discussion by the quoter with any employee or authorized representative of the College involving quote information occurring after the quotes are opened and prior to the posting of the recommended award will result in the rejection of that quote.

**STATE LICENSING REQUIREMENT:** All entities defined under Chapters 607, 617 or 620, Florida Statutes, seeking to do business with the College shall be on file and in good standing with the State Of Florida’s Department of State.

**DISPUTES:** In case of any doubt or difference of opinion as to the specifications, equivalent products, or items to be furnished here under, the decision of the College shall be final and binding on both parties.

**PUBLIC ENTITY CRIME INFORMATION STATEMENT:** All invitations to bid as defined by Section 287.012(11), Florida Statutes, requests for quotes as defined by Section 287.012(16), Florida Statutes, and any contract document described by Section 287.058, Florida Statutes, shall contain a statement informing persons of the provisions of paragraph (2)(a) of Section 287.133, Florida Statutes, which reads as follows: “A person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a bid on a contract to provide any goods or services to a public entity, may not submit a bid on a contract with a public entity for the construction or repair of a public building or public work, may not submit bids on leases of real property to a public entity, may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity, and may not transact business with any public entity in excess of the threshold amount provided in Section 287.017, for Category Two for a period of 36 months from the date of being placed on the convicted vendor list.”

**ANTI-DISCRIMINATION CLAUSE:** The non-discrimination clause contained in Section 202, Executive Order 11246, as amended by Executive Order 11375, relative to Equal Employment Opportunity for all persons without regard to race, color, religion, sex or national origin, and the implementing rules and regulations provided by the Secretary of Labor are incorporated herein.

**RETENTION OF RECORDS:** Contractor agrees to retain all client records, financial records, supporting documents, statistical records, and any other documents (including electronic storage media) pertaining to any contract resulting from this RFQ for a period of five (5) years. Copies of all records shall be made available to the College upon request. All invoices and documentation must be clear and legible for audit purposes. Documents must be retained by contractor within the State of Florida at an address to be provided, in writing, to the College within 30 days of the contract execution. Any records not available at the time of an audit will be deemed unavailable for audit purposes. The contractor will cooperate with the College to facilitate the duplication and transfer of any said records or documents during the required retention period. The contractor shall inform the College of the location of all records pertaining to the contract resulting from this RFQ and shall notify the College by certified mail within ten (10) days if/when the records have been moved to a new location.

**AMERICANS WITH DISABILITIES ACT:** The contractor shall comply with the Americans with Disabilities Act. In the event of the contractor’s non-compliance with the non-discrimination clauses of the Americans with Disabilities Act, or with any other such rules, regulations or orders, any contract resulting from this RFQ may be cancelled, terminated or suspended in whole or in part and the contractor may be declared ineligible for further contracts.

**REJECTION OF QUOTES:** The College may reject any and all quotes not meeting mandatory responsiveness requirements, which include terms, conditions or requirements that must be met by the quoter to be responsive to this RFQ.

**AGING AND ASSIGNMENT:** The College reserves the right to assign any contract resulting from this RFQ to another College of the location of all records pert during the required retention period. The contractor shall inform the College upon request. All invoices and documentation must be clear and legible for audit purposes. Documents must be made available to the contractor for audit purposes. The contractor shall cooperate with the College to facilitate the duplication and transfer of any said records or documents during the required retention period. The contractor shall inform the College of the location of all records pertaining to the contract resulting from this RFQ and shall notify the College by certified mail within ten (10) days if/when the records have been moved to a new location.

**PUBLIC MEETING NOTIFICATION:** All meetings to judge and/or evaluate this solicitation or to make recommendations for award are held in strict compliance with Florida Statutes as they pertain to Florida in the Sunshine regulations. All meetings are fully open to all quoters as well as the public at-large.

**CONSORTIUM PURCHASE:** When an RFQ is issued on behalf of a consortium, prices shall be F.O.B., Ordering Institution address. Invoices shall be delivered to the Institution placing the order unless otherwise stated.

**ADMINISTRATION OF FUNDS:** The obligations of the College under this award are subject to the availability of funds lawfully appropriated annually for its purposes by the Legislature of the State of Florida.

**AVAILABILITY OF FUNDS:** The obligations of the College under this award are subject to the availability of funds lawfully appropriated annually for its purposes by the Legislature of the State of Florida.

**SOLICITATION OR PROTEST DECISIONS:** Any discussion by the quoter with any employee or authorized representative of the College involving quote information occurring after the quotes are opened and prior to the posting of the recommended award will result in the rejection of that quote.

**PUBLIC MEETING NOTIFICATION:** All meetings to judge and/or evaluate this solicitation or to make recommendations for award are held in strict compliance with Florida Statutes as they pertain to Florida in the Sunshine regulations. All meetings are fully open to all quoters as well as the public at-large.

**ACCOUNTABILITY:** All public meetings to judge and/or evaluate this solicitation or to make recommendations for award are held in strict compliance with Florida Statutes as they pertain to Florida in the Sunshine regulations. All meetings are fully open to all quoters as well as the public at-large.

**PUBLIC MEETING NOTIFICATION:** All meetings to judge and/or evaluate this solicitation or to make recommendations for award are held in strict compliance with Florida Statutes as they pertain to Florida in the Sunshine regulations. All meetings are fully open to all quoters as well as the public at-large.

**PUBLIC MEETING NOTIFICATION:** All meetings to judge and/or evaluate this solicitation or to make recommendations for award are held in strict compliance with Florida Statutes as they pertain to Florida in the Sunshine regulations. All meetings are fully open to all quoters as well as the public at-large.
subcontract(s) for performance of certain of its functions under the Contract. No subcontract, which the quoter enters into with respect to performance of any of its functions under the Contract, shall in any way relieve the quoter of any responsibility for the performance of its duties, including any and all liabilities that may arise out of the subcontractor’s work related to the project. All payments to subcontractors shall be made by the quoter.

These responsiveness requirements are mandatory. Failure to meet these responsiveness requirements will cause rejection of the quote. In addition, the College may reject any or all quotes containing material deviations. Any bid rejected for failure to meet mandatory responsiveness requirements will not be reviewed.

**INSURANCE REQUIREMENTS:** When performing a service, construction work or any type of installation is required on College property, the successful vendor is required to supply a Certificate of Insurance evidencing coverage during the period the vendor is providing services per the following:

1. Workers compensation and employee’s liability in accordance with the laws of the State of Florida.
2. Bodily injury liability, minimum of $1,000,000 per person and $1,000,000 per accident.
3. Property damage liability, minimum of $1,000,000 per occurrence and $2,000,000 aggregate.
4. Umbrella liability with limits of not less than $1,000,000 per occurrence and $2,000,000 aggregate.
5. Contingent coverage for sub-contractors for liability at the site.

The bidder must list any sub-contractor that will perform work under this bid. The Certificate of Insurance must be provided to the College prior to the commencement of any work.

**QUOTE INQUIRIES:** The quoter may examine this RFQ to determine if the College’s requirements are clearly stated. If there are any requirements that restrict competition, the quoter may request, in writing, to the College that the specifications be changed. The quoter that requests changes to the College’s specifications must identify and describe the quoter’s difficulty in meeting the specifications, must provide detailed justification for a change, and must recommend changes to the specifications. Proposer’s failure to request changes shall be considered to constitute quoter’s acceptance of the specifications. The College shall determine what changes to this RFQ shall be acceptable to the College. If required, the College shall issue an addendum reflecting the acceptable changes to this RFQ, which shall be available to all quoters in order that all quoters shall be given the opportunity of proposing to the same specifications.

**TERMINATION AT WILL:** The Contract resulting from this RFQ may be terminated by either party upon no less than thirty (30) calendar days’ notice, without cause, unless a lesser time is mutually agreed upon by both parties. Notice shall be delivered by certified mail (return receipt requested), by other method of delivery whereby an original signature is obtained, or in-person with proof of delivery.

**PROPOSED RULES FOR WITHDRAWAL:** A submitted quote may be withdrawn by submitting a written request for its withdrawal to the College, signed by the quoter/contractor, prior to the bid opening date.

**SUBSTITUTION OF KEY PERSONNEL:** In the event the successful quoter desires to substitute any key personnel submitted with his/her quote, either permanently or temporarily, the College shall have the right to approve or disapprove the desired personnel change in advance in writing.

**STANDARD TERMS AND CONDITIONS**

| **Amendments:** Palm Beach State College reserves the right to amend this RFQ prior to the quote due date. All amendments and additional information will be posted to the Palm Beach State College Purchasing Web site: www.palmbeachstate.edu/purchasing.xml Quoters should check this Web page daily for new information. | **Contract Discussions:** Prior to award, the apparent successful firm may be required to enter into discussions with the College to negotiate the contract agreement for services. These discussions are to be finalized and all exceptions resolved within one (1) week from notification. If no resolution is reached, the quote may be rejected and discussions initiated with the next highest scoring firm. |
| **Confidentiality Requirements:** Quotes are subject to the Florida public records laws. The College cannot protect proprietary data submitted in quotes. | **Financial Information** |
Section B

SCOPE OF SERVICES AND REQUIREMENTS

B1. PROJECT SUMMARY
   Palm Beach State College is requesting quotes for Theatre Audio Sound System Renovation.

B2. SCHEDULE: This request for a quote will be governed by the following schedule:

<table>
<thead>
<tr>
<th>Event</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Release of RFQ</td>
<td>May 17, 2012</td>
</tr>
<tr>
<td>Deadline for Written Questions</td>
<td>May 29, 2012</td>
</tr>
<tr>
<td>Answers to Questions posted on Palm Beach State College Purchasing website <a href="http://www.palmbeachstate.edu/purchasing.xml">www.palmbeachstate.edu/purchasing.xml</a></td>
<td>May 31, 2012</td>
</tr>
<tr>
<td>Quotes Due</td>
<td>June 13, 2012</td>
</tr>
<tr>
<td>Evaluation/screening of quotes</td>
<td>June 14, 2012 – June 20, 2012</td>
</tr>
<tr>
<td>Award date</td>
<td>June 21, 2012</td>
</tr>
</tbody>
</table>

B3. CONTRACT TERM: None, this is a single procurement and project.

B4. PROJECT STATEMENT OF WORK

<table>
<thead>
<tr>
<th>Requirements</th>
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<tbody>
<tr>
<td>▪ Bidder will submit a brief overview of the company’s history and sufficient data to support that the company is financially capable of handling the project as outlined. Vendor shall also disclose any and all litigations closed or pending within the last five (5) years and any contract terminations.</td>
</tr>
<tr>
<td>▪ Bidder will provide at least three (3) references. These references shall include clients with similar projects. Give client’s name, project name, contact name, contact telephone number and contact email address.</td>
</tr>
<tr>
<td>▪ Bidder to submit qualification of installation &amp; project staff members for this project, including certificates.</td>
</tr>
<tr>
<td>▪ Bidder will submit complete pricing information with proposal.</td>
</tr>
</tbody>
</table>
INSTRUCTIONS AND INFORMATION

C1. PROCESS FOR SUBMITTING QUOTES

a) Packaging of Quote
   The quote must be plainly identified as:
   Name of Proposing Company
   RFQ Number: 11/12-08
   Due: no later than 3:00 p.m.

   Palm Beach State College MS 27
   4200 Congress Avenue
   Lake Worth, FL. 33461

   Outer mailing boxes, envelopes, containers, etc., must display the RFQ number. This includes outer carrier
   boxes and labels. Palm Beach State College will not be held responsible for quotes that are misdirected or
   mishandled because of the omission of this number.

   Any additional information sent separately from the quote package or at a later date (i.e. addendums,
   clarifications, quote withdrawal requests, etc.) must be received by the quote due date and the RFQ number
   clearly identified on the outside of the package.

b) Number of Quote Copies
   Submit an original and 1 PDF copy on a USB drive.

   Each submission must contain the following separated labeled tabbed dividers:
   (a) Submission Response Form
   (b) Professional Certification/Licenses
   (c) Company Overview
   (d) Comparable Sample
   (e) References
   (f) Price
   (g) Listing of Equipment

C2. EVALUATION CRITERIA

   The evaluation of quotes received on time will be conducted in the following two phases:

a) Administrative Review Phase
   The quotes will be reviewed for the following administrative requirements:
   Quote was submitted by the due date and time
   1. All documents (originals and copies) requiring a signature have been signed
   2. Correct number of quote copies have been submitted
   3. The quote that passes the administrative review will be reviewed for completeness to
      ensure that all mandatory requirements are addressed satisfactorily in Appendix A.

   Failure to adhere to the above administrative requirements may result in the rejection of the submitted
   quote.
b) **Quality Review Phase**

The proposals that pass the requirements review will be reviewed for quality and completeness and can receive a maximum of 100 points. The following listing provides you with the maximum points available for each factor in the evaluation:

(a) Company Overview – 10 points
(b) Company References – 20 points
(c) Staff Qualifications - 30
(d) Cost – 40 points
# SUBMISSION RESPONSE FORM

Purchasing Department  
Palm Beach State College  
4200 Congress Avenue MS#27  
Lake Worth, FL 33461

This is to certify that I (authorized representative) have read and understood the terms, conditions, specifications and other instructions contained in this Request, and further, that the items of materials and/or services rendered do meet minimum specifications set forth in this Invitation.

I further certify that this quote is made without prior understanding, agreement, or connection with any corporation, firm, or persons submitting a quote for the same materials, supplies, or equipment and is in all respect fair and without collusion or fraud. I agree to abide by all conditions of this request and certify that I am authorized to sign this quote for the bidder.

<table>
<thead>
<tr>
<th>RFQ</th>
<th>11/12-08</th>
<th>Theatre Audio System Renovation</th>
</tr>
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<table>
<thead>
<tr>
<th>Vendor Name</th>
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<th>Bidding As (check one)</th>
<th>Corporation</th>
<th>Individual</th>
<th>Other (explain)</th>
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<th>City</th>
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Appendix A
PROJECT SPECIFIC BACKGROUND

Purpose
Palm Beach State College is soliciting bids for a qualified vendor to provide the equipment, software, training and all material necessary for the installation for the Theatre Audio System Renovation at our Eissey Campus Theatre. All participating bidders must make an appointment with the Theatre’s Technical Staff to have full knowledge of the scope of work.

Project Expectations

- It is the bidder’s responsibility to become fully informed as to the nature and extent of the work required.
- It is required the bidder’s make a site visit. The project’s contact is the Theatre Technical Staff, Bob Woods, woodsr@palmbeachstate.edu, OFC: (561)207-5905 or CELL: (561)236-4116.
- Campus Location: 3160 PGA Blvd., Bldg AU, Palm Beach Gardens, FL 33410
- Submitting a bid shall indicate acceptance of the specifications, drawings, existing conditions and any future addenda.
- Bidder will be responsible to fully set up and install, operate and demonstrate use of equipment at time of delivery to college personnel.
- A permit is required for this project. The College issues its own permits.
- The Bidder will be required to collaborate with the College’s Facilities Department to meet the College permit requirements related to this project, including all licenses and shop drawings.
- Bidder permitting expenses & related requirements requested by our College Facilities Department will be at no cost to the College.

Permit:

This Project requires a permit. The shop drawings and related documents required for this project will be reviewed for compliance with Palm Beach State College Building Standards for Design and Construction. When approved, the permit will be issued by Palm Beach State College Facilities Planning Construction Department. It shall be the responsibility of the bidder to procure, assemble and submit all required documentation to the Facilities Planning and Construction Department as a complete submittal prior to review and processing. Work cannot commence until the permit and project related documents are approved by Palm Beach State College Building and Inspection Department. Upon Issuance of permit an additional written authorization to proceed will come from Palm Beach State Facilities Planning Department for this project.

Below is an example of what is expected for our permitting procedure. The successful bidder will have to adhere to typical College construction standards including:

1. Permit application - subcontractor/vendor information
2. Submission of pre-construction documents:
   - NOAs – Notice of Acceptance
   - Specialty engineering documents – signed and sealed
   - Shop drawing and material submittals
3. Construction inspections
4. Final inspections, punch list
5. Final close-out, certificate of completion

NOA – Notice of Acceptance is a Certification of product acceptance indicating that a product or system has been tested and approved for us in hurricane zones for wind and impact resistance.
PALM BEACH STATE COLLEGE
VENDOR PERMIT CRITERIA CHECKLIST

PURPOSE:
The intent of this Checklist is to clarify and identify those Purchase Orders (PO) or Events requested by various departments which may be required to comply and conform to PBSC Facilities “Permit Requirements”. Any POs issued by the PBSC Purchasing Department for items which may be installed on or within any PBSC District Facility – Building or Interior, are required to be reviewed for compliance with PBSC Building Standards for Design and Construction and may be issued a Permit for Construction by the PBSC Building Department.

APPLICATIONS:
1. ALL Electrical, Mechanical, Plumbing installations.
2. ALL Low Voltage, Data, Telephone, Cable TV, Wireless cabling and infrastructure installations.
3. Audio/Video wiring and equipment installations - TVs, projectors, speakers, mounting brackets, supports, etc.
4. IT – Computer Switching equipment installations.
5. Fire alarm, security wiring and device installations.
6. Kitchen/Food Service equipment and installations.
7. Furniture, fixtures and equipment, including floor coverings and paint.
8. Exterior Canopies, Signage, Banners, etc.
9. Athletic equipment, bleachers and structures.
10. Specialized academic program equipment – particularly vocational/trade programs.
11. ALL exhibition or assembly events other than those intended for the express use of the facility utilized – Job Fairs, Tent events, etc.

PROCEDURES:
1. Contact PBSC Facilities Planning and Construction Campus Construction Manager:
   • Kirk Stetson – Manager of Facilities Planning and Construction – Lake Worth.
   • James Storms – Construction Manager – Boca Raton, Belle Glade Campuses.
   • Debra Holliday – Construction Manager Palm Beach Gardens Campus.
   • Paul Cassidy – Chief Building Official – all campuses.
   • Claude Edwards – District Fire Official – all campuses.
2. Campus Construction Manager will confirm Permit applicability in writing to applicant:
   • No Permit required.
   • Review required.
   • Permit required.
3. No Permit required:
   • Proceed with PO and installation – no application required
4. Review required:
   • Building or Fire Official will review and confirm installation.
5. Permit required:
   • Assemble and submit to designated Campus Construction Project Manager - all required documentation identified on the Vendor Application Checklist for review, approval and issuance of a Permit for installation.
VENDOR PERMIT or ANNUAL MAINTENANCE PERMIT APPLICATION CHECKLIST

Review and complete the Checklists below as a guide for submission of required documents and certifications necessary to be reviewed and approved by the PBSC Building and Fire Officials prior to issuance of a Permit for installation or event approval. It shall be the responsibility of the applicant to procure, assemble and submit all required documentation to the Facilities Planning and Construction Department as a complete submittal prior to review and processing.

________Date ____________________________________________________________________________

________Campus __________________________________________________________________________

________PBSC Facilities construction specialist contacted __________________________________________________________________________

________Building number _______ Room number ______ Location (floor, wall, ceiling) __________________________________________________________________________

________Type of work, item or event __________________________________________________________________________

________PBSC Department Applicant – Name, telephone, e-mail __________________________________________________________________________

________________________________________________________________________________________

________________________________________________________________________________________

________PBSC Applicant Supervisor approval - Name, telephone, e-mail __________________________________________________________________________

________Sub/Contractor _______ Vendor _______ Fabricator _______ Installer _______ Supplier __________________________________________________________________________

________________________Company Name __________________________________________________________________________

________License Qualifier or Contact __________________________________________________________________________

________________________Address __________________________________________________________________________

________________________Telephone/Fax Numbers __________________________________________________________________________

________________________License Type and Number __________________________________________________________________________

________PBSC Vendor Application approval __________________________________________________________________________

________Manufacturer’s Product literature, specifications indicating all utility requirements, sizes and connections – electrical, data, water, sanitary sewer, gas, HVAC, etc. __________________________________________________________________________

________Four (4) sets of Shop Drawings - scaled, dimensioned fabrication/installation plans, details and routing __________________________________________________________________________

________Material flame spread ratings __________________________________________________________________________

________Mounting hardware sizes, types, devices and support backing __________________________________________________________________________
VENDOR + ARCHITECT/ENGINEER APPLICATION CHECKLIST

ALL work which is governed by the State Requirements for Educational Facilities (SREF) or the Florida Building Code (FBC 2006) will require documents prepared by a licensed Florida Architect or Engineer to be submitted, reviewed and approved for Permit, in addition to the Vendor information requested above.

______Architect   ______Engineer – Civil, Structural, Specialty, Mechanical, Electrical

Company Name
License Qualifier or Contact
Address
Telephone/Fax Numbers
License Type and Number – State/Palm Beach County
PBCC Vendor Application approval

______Four (4) sets of technical documents and specifications, signed and sealed by the applicable design professional (Architect/Engineer).

______Four (4) sets of NOA (Notices of Acceptance for compliance with Hurricane Wind and Impact requirements) applying to all exterior building cladding and component elements, signed and sealed by both the Specialty Engineer and Architect/Engineer of Record.

______Manufacturer’s Product literature, specifications indicating all utility requirements, sizes and connections – electrical, data, water, sanitary sewer, gas, HVAC, etc.

______Four (4) sets of Shop Drawings - scaled, dimensioned fabrication/installation plans, details and routing

______Material flame spread ratings

______Penetration/Sealing of Fire or Smoke partitions

______Mounting hardware sizes, types, devices and support backing

______Performance and Payment Bond

______Cost of Work

______Purchase Order number   ______Funding source   ______Departmental approval

______Required Schedule for Completion
Vendor Qualifications:

- Bidder shall have (3) three years’ experience with equipment and systems of the types specified.
- Bidder shall maintain fully staffed and equipped service facilities.
- Bidder shall be an authorized dealer for the major equipment manufactures and shall be properly licensed to work in the State of Florida.

College Responsibility:

- The College owner furnished equipment (OFE) is materials or equipment that will be provided by the College Department to implement into the Sound System.
- The College owner is responsible for providing functional equipment in good working order.

Bidder Responsibility:

- Bidder will provide based on the bid specification a complete turnkey system, tested and ready for acceptance by the department.
- This system includes all minor items not specifically mentioned in the specification or shown in the drawings.
- The bid specifications outline the design functionality intent.
- The Bidder is responsible for reading, comprehending and understanding all information presented in these specifications and drawings.
- Discrepancies between the site and specifications or other errors or omissions must be submitted in writing to palmbeachstate.edu/purchasing.xml no later than May 29, 2012.
- Any discovery of discrepancies between the site and specifications after award of this bid shall immediately notify the College Department designee. The College shall have sole discretion of the resolution.
- The bidder shall disclose in their bid whether any portions of this project work will be subcontracted out.
- Bidder is to include the name of the subcontractor, statement of their specific scope of work along with their qualifications, certifications and licenses. All terms and conditions of this bid shall apply to the subcontractor and its employees.
- Substitutions of any equipment or materials are NOT acceptable. In the rare occurrence of equipment or material listed not be available or is discontinued, the College shall have sole discretion as to substitutions.

Bidder closeout documentation:

NOTE: The following is over and above any permitting requests and requirements.

- The bidder shall provide (2) two sets of drawings showing work as-installed. Drawings to be provided both in PDF format and in printed hard copy.
- Bidder to provide a Project Manual after acceptance testing and department approval and satisfaction. Provide (1) one hard copy and additional copies will be provided in electronic PDF format.
- The manual will contain the following:
  - Table of Contents
  - Bidders contact information for warranty and services
  - A complete list of equipment, consisting of installed equipment and loose inventory.
  - Operating manuals for each device.
  - A CD containing all drawings above and the Digital Signal Processor settings finalized at the acceptance testing.

Warranty:

- Bidder shall warrant equipment and installation to be free of defects in materials and workmanship for a period of (1) one year after completion.
- Defects occurring in labor or materials within the one-year warranty shall be corrected by replacement or repair at no cost to the College.
- Within the warranty period, provide answer to service calls and requests for information within 48 hour period.
- Repairs and replacements of any faulty item must occur within 72 hour period, including parts and labor at no cost to the College.
- This warranty shall not void specific warranties issued by the manufacturer for greater periods of time.
- Nor shall it void any rights guaranteed to the College by law.
- Bidder warranty does not apply to College furnished equipment.

**System Description:**

- The Sound Reinforcement System Renovation will consist of House Loudspeakers and Amplification only:
- Main Left and Right Line Array loudspeakers. These will be suspended stage left and right, at the approximate shown locations. Vendor to coordinate exact locations with the College Department Staff member.
- Delay Fill loudspeakers will be used to cover the seating areas in the upper balcony. These will be electronically delayed in time to the main arrays to coherently align the acoustic audio signals to those seats. Vendor to coordinate exact locations with the College Department Staff member.
- Ultra-Sub bass loudspeakers, which will be set on stage left and right. Vendor to coordinate exact locations with the College Department Staff member.
- Front Fill loudspeakers will be mounted at the lip of the platform. Vendor to coordinate exact mounting locations with the College Department Staff member.
- All amplifiers and related equipment for the sound system will be located in a new equipment rack located in the catwalk area. Vendor will coordinate AC requirements with the College Department Staff member.

**Products:**

- The equipment and related materials provided by the bidder shall be new and conform to applicable CE provisions.
- Bidder to provide ALL rental lifts or scaffold for installation.

**Equipment:**

- Left Line Array Loudspeaker Cluster
  - Three (3) d&b audiotechnik 10AL
  - One (1) d&b audiotechnik 10AL-D
  - d&b audiotechnik Rigging Frame and Hardware as necessary
  - Bidder to provide miscellaneous suspension hardware as required to suspend the array

- Right Line Array Loudspeaker Cluster
  - Three (3) d&b audiotechnik 10AL
  - One (1) d&b audiotechnik 10AL-D
  - d&b audiotechnik Rigging Frame and Hardware as necessary
  - Bidder to provide miscellaneous suspension hardware as required to suspend the array

- Front Fill Loudspeakers
  - Eight (8) d&b audiotechnik 4S
  - Provide with Mounting Hardware as necessary
  - Provide and install “custom steel bullnose housing” to protect along front rail, the College designee will provide detail

- Portable Ultra Sub Loudspeakers
  - Four (4) d&b audiotechnik 27S
Equipment continued:

- **Balcony Delay Fill Loudspeakers**
  - Four (4) d&b audiotechnik 8S (Painted WHITE from the manufacturer)
  - Provide with rigging hardware as necessary

- **Amplification/OSP & Control**
  - Two (2) d&b audiotechnik D12 Amplifiers
  - Three (3) d&b audiotechnik D6 Amplifiers
  - One (1) R70 Remote Interface
  - BSS London Blu160 with One (1) Analog Input Card, Two (2) AES output Cards, One (1) Analog Output Card

- **Equipment Racks**
  - Middle Atlantic SLIM 5 29-26, with Front and Rear Doors and Side Panels. (this will be located in the catwalk) **NOTE:** Verify space requirements before ordering.
  - Provide with appropriate Rack Accessories (Lacing Bars, Blanks, Fans, AC distribution, etc.) to dress internal equipment rack wiring and provide adequate cooling per manufacturer’s specifications.

- **System control and software**
  - MAC iPad 64GB w/Wi Fi for software as noted below. **NOTE:** Portability is VERY necessary.
  - Install and configure d&b audiotechnik R1 remote software

Cable:

- **Loudspeaker Level Wire** – West Penn 227
- **Analog Mic/Line Level** – West Penn xx454
- **Data Ethernet** – West Penn 4245
- **AES Wire** – West Penn DA252401

Execution:

- **General Requirements:**
  - Bidder to provide up to two (2) hours of graphical programming for the d&b audiotechnik R1 Amplifier Control Software. Coordinate exact Graphical requirements with College designee, including passwords and or ‘hidden’ control pages.
  - Install d&b R1 control software on an iPad 64GB w/Wi Fi. **NOTE:** Portability is VERY necessary for this execution.
  - Bidder is responsible to coordinate connection of AC power to equipment rack internal wiring with Palm Beach State College Electricians.
  - Cover edges of cable pass-through holes in chassis, racks, boxes, etc., with grommets as appropriate.
  - Install all rack-mounted equipment with black 10-32 button head machine screws with Allen drive.
  - Bidder to provide ventilation adequate to keep temperature within the rack below 100 degrees Fahrenheit.
  - Isolate cables of different signals or different levels; and separate, organize and route to restrict channel crosstalk or feedback oscillation. Keep wiring separated into groups for microphone level circuits, line level circuits, loudspeaker circuits and power circuits.
  - Make solder connections with rosin-core solder. Mechanical connectors shall use spade lugs where appropriate, crimp properly with ratchet type tool.
  - Route Ethernet, Microphone, line and control wiring to equipment and devices without splices.
  - Loudspeakers wiring junctions shall use appropriate size WAGO terminal blocks with screw terminal connections.
Wiring and connections shall be completely visible and labeled at all terminations. All cables within the system shall be labeled with a unique identifying number at each end of the cable. Use only laser printed labels, Cover labels with clear heat shrink tubing.

Clean all control spaces, equipment rooms, productions rooms and equipment racks so they are free from dust, debris, solder, boxes, etc.

Bidder Tests and Adjustments:

Bidder to prepare a final checkout report submitted prior to system commissioning that the system is ready for acceptance testing. This report should include verification that all tests outlined below have been performed, and include the results of those tests.

Before adjusting any loudspeaker parameters, confirm the identity of each loudspeaker component, and document.

Using R1 amplifier control software, perform System Check using d&b R1 remote software, and calibrate the loudspeaker system to reference impedances. Document the results, and save the electronic file.

Time all the loudspeaker system (Center Cluster, Main Arrays, Front Fills, Subwoofers, and Delays) for proper synchronization, using an FFT like SMAART or EASARA. Document the exact timing results for all loudspeakers in milliseconds.

Apply sine wave sweep signal to each loudspeaker system, sweeping from 30 Hz to 5kHz and at a level 15 db below fill amplifier output, and listen for rattles or noise, Correct if apparent.

Microphone, line level, Ethernet Data Routes. NOTE: Confirm the following. Make all necessary corrections and adjustments to bring the system into compliance according to the specifications.

- Proper circuits appearing at each termination location
- Continuity of all conductors
- Proper polarity is maintained
- Absence of shorts between conductors
- Absence of shorts between conductors and conduit
- There is no cross-talk between channels
- Audio System is free from hums and buzzes

Acceptance:

The following acceptance test will be performed by the bidder with the College designee present.

- The audio fidelity test shall consist of driving the system with pink noise and measuring the response from 30 Hz to 20 kHz. Digital Signal Processing in the amplifiers will be used to adjust the tonal response of the system.
- Control functions shall be checked for proper operation, from controlling devices to controlled devices.
- In the event the need for further adjustment or work becomes evident during equalization and acceptance testing, the Bidder will continue testing until the system is balanced and functional as specific.
- All testing and adjustment will be at the cost of the bidder.
- Any adjustment needed within a month of acceptance will be performed by the bidder at no cost to the college. This includes labor, travel time, fuel charges and any material needed to make the system fully functional and in excellent working condition.

Instruction and Training of College Staff on the fully Renovated Audio System:

- Instruction and Staff Training must be included in the cost of the project.
- Bidder is to provide up to 8 hours instruction to College Staff members on the use and operation of the fully Renovated Audio System, by an instructor fully knowledgeable and qualified to answer any and all questions related to the operation and working knowledge of the system.
- If in the event there are questions that cannot be answered at the time of the Instruction and Training Session. The bidder must reply an answer to the College within 24-48 hours.
- The College reserves the right to split the 8 hours of instructions and training as desired. The College may schedule the training event on separate dates and times if needed, at no cost to the College.
• The System Reference Manual must be complete and on site at the time of the initial instruction and training session.

**Bid Pricing Summary:**

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<tr>
<th>Item Description</th>
<th>Quantity</th>
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<td>1) Left Line Array Loudspeaker Cluster</td>
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<td>2) Right Line Array Loudspeaker Cluster</td>
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<td>3) Front Fill Loudspeakers</td>
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<td>4) Portable Ultra Sub Loudspeakers</td>
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<td>10) All Miscellaneous Hardware</td>
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<td>11) Labor</td>
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<td>12) Instruction &amp; Training Sessions</td>
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**BID TOTAL**

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## FORM FOR SUBMITTING WRITTEN QUESTIONS

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<th>Date</th>
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Type your questions in the section below. Leave the answer section blank. You are not limited to 10 questions. All questions should be sent via email to: purchasing@palmbeachstate.edu before the deadline.

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STATEMENT OF NO BID

RFQ No. 11/12-08
RFQ Title Theatre Audio System Renovation

Palm Beach State College
Purchasing Department
4200 Congress Avenue MS#27
Lake Worth, FL 33461

Attn: Purchasing Manager

We, the undersigned, have declined to bid on your bid number 11/12-08 for a (n) Theatre Audio System Renovation for the following reason(s):

__________ We do not offer this product / service.

__________ Our current workload would not afford us the time to devote to your project.

__________ Unable to meet specifications.

__________ Unable to meet insurance / bond requirements.

We understand that if the “No Bid” is not executed and returned that our name may be removed from the list of qualified bidders for Palm Beach State College.

Company Name ________________________________________________________________

Signature ______________________________________________________________________

Company Address ______________________________________________________________

____________________________________________________________________________

Telephone Number _____________________________________________________________